## PodKatz by Katz Digital yields double digit brand lift scores for a Food company!

## **Client Objective:**

A new prepared food company wanted to increase its sales as well as the awareness of its array of products using podcasting to target its potential customers.



## How Katz Digital met that objective:

PodKatz employed all the tools at our disposal to curate our immense podcasting supply to deliver this campaign's target demographics:

- Third party measurement services like MRI, Scarborough and iTunes ratings guided our selection of appropriate genres and the highest rated programs.
- **Barometer's powerful Al** capabilities ensured each show's brand suitability, scoring them with IAB targeting protocols.

We enlisted Veritonic to measure campaign success using their audio-only brand lift research.

VERITONIC

## The Result:

This PodKatz campaign yielded exceptional impact on brand lift at all consumer touchpoints, *far exceeding client expectations!* 

These brand lift scores included -

- 80% Awareness lift for this new brand!
- 33% Intent Lift which grew to a 40% intent lift with competitors' consumers!

