## Leading eCommerce Apparel website enlists PodKatz to maximize online sales

## **Client Objective:**

This major eCommerce Apparel website was seeking to support and grow online visits and purchases for the holiday season.



## How PodKatz by Katz Digital met that objective:

We partnered with online attribution leader, Artsai. Through a nationwide campaign, we measured conversion of our audience into online visits and purchases and produced attribution KPIs.





## The Result:

This campaign exceeded the client's expectation! Over the measured portion of the flight, Katz streams delivered an impressive number of online events.

- 4.2% of the online click throughs converted to buyers
- This conversion rate was four times higher (+428%) than the podcasting norm!

+428%
Greater than the podcasting benchmark

